
TANZANIA ELECTRIC SUPPLY COMPANY LTD

EXPRESSION OF INTEREST (EOI) FOR TANESCO ELECTRICITY TOKEN AGENTS

Introduction

TANESCO (Tanzania Electric Supply Company Limited) is seeking expressions of interest from qualified agents to sell electricity tokens to consumers. This initiative aims to enhance accessibility to electricity services and provide commission-based opportunities for agents. Interested parties are invited to submit their applications in accordance with the requirements outlined below

Objective

The primary objective of this EOI is to engage agents who will be responsible for selling electricity tokens and facilitating customer access to electricity services

Eligibility Criteria

To qualify as an agent, applicants must meet the following requirements:

1. **Valid Business License:** Agents must possess a valid business license to operate in Tanzania.
2. **Tax Identification Number (TIN) or VAT registration:** submit TIN or VAT certificate (Mandatory).
3. **Location Specification:** Applicants must indicate the specific region and location where they intend to sell electricity tokens.
4. **Internet Contribution:** Agents must agree to pay a monthly fee of 10,000 Tanzanian Shillings as a contribution towards wireless data connectivity charges. For those who require wired connectivity, all installation costs will be borne by the agent
5. **Deposit requirement:** Control number will be issued only for deposits of 2 million (2,000,000) Shilling or more when required by Agent
6. **Top-up requirement:** Accept the assurance of maintaining a sufficient balance at the agent's account
7. **Other shared costs:** Please confirm your acceptance of all other shared costs introduced, as specified in the Expression of Interest

Financial Commitment

Deposit Requirement: At the start, Agents must deposit a minimum of 2,000,000 Tanzanian Shillings into TANESCO's bank account. This deposit will be set in the system, allowing agents to sell tokens equivalent to the deposited amount.

Commission Structure: For every amount deposited, TANESCO will record that amount in the system, along with a commission based on the calculated sales made by your sales point. This commission will be calculated and credited to the agent's account as they sell electricity tokens.

Top-Up Requirement: Agents must ensure that they maintain a sufficient balance by depositing additional funds as necessary to avoid running out of balance Application Process

Interested agents should submit the following information as part of their EOI:

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1. A copy of the valid business license.
 2. A copy of TIN or VAT registration certificate
 3. A detailed information indicating the region (s) specific location (s) where token will be sold (of his/her vending stations)
 4. A written agreement to pay the monthly data connectivity contribution (use the attach template)
 5. Confirmation of training arrangements for three staff members, including payment for training costs
 6. Confirmation for acceptance of all other shared costs introduced, as specified in the Expression of Interest
 7. The commission provided will be based on each calculated sale.

The submission deadline for Expression of Interest will be 25th April, 2025.

Please submit your proposal of expressing interest in a plain envelope sealed and marked by your Company Name in the respective region where your agent sales post will be operating, before the deadline.

**MANAGING DIRECTOR
TANZANIA ELECTRIC SUPPLY COMPANY LIMITED**