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# ORICA

**TANZANIA**  
**Orica Tanzania Limited**  
**Certificate of Incorporation No. 64394**  
**Plot 368, 2<sup>nd</sup> Floor Mikumi Building**  
**Msasani Road, Oysterbay Shopping**  
**Centre**  
**Box 23394, Dares Salaam**  
**T. +255 762 511597**

## **EXPRESSION OF INTEREST**

### **MEDICAL INSURANCE PROVIDER - TANZANIA**

Orica is one of the world's leading mining and infrastructure solutions providers. From the production and supply of explosives, blasting systems, specialty mining chemicals and geotechnical monitoring to cutting-edge digital solutions and comprehensive range of services.

Orica Tanzania Limited office hereby invites proposals from eligible Insurance companies to express their interest (EOI) for provision of Group Medical Insurance.

ORICA Tanzania Limited seeks a qualified, experienced Medical Insurance company to provide Group Medical Insurance in a cost-effective manner.

ORICA Tanzania Limited will select a Medical Insurance company who will be expected to provide a scheme which ensures that their staff and their dependents receive quality healthcare.

ORICA Tanzania Limited intends to enter (through its broker) into an agreement with the selected company for a period of one year 01 January 2025 - 31 December 2025, with the annual review before expiry of the policy.

Orica Tanzania Limited invites prospective bidders (Offerors) to submit their Expressions of Interest on their letterhead the email address below. The closing date for submission of the Expression of Interest is **25 November 2024 - 1800hrs.**

The Offerors who seek to express interest must demonstrate their capacity by presenting the qualification requirement listed below:

- a) Profile - describing the nature of business, field of expertise, licenses, certifications, accreditations.
- b) Evidence of compliance with the Mining (Local Content), Regulations 2018, as amended (Tanzania).
- c) Business Licenses - Registration Papers, Tax Payment Certification, etc.
- d) Latest Audited Financial Statement - income statement and balance sheet to indicate its financial stability, liquidity, credit standing, and market reputation, etc.;
- e) Track Record - list of clients for similar services as those required by ORICA Tanzania Limited, indicating description of contract scope, contract duration, contract value, contact references

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- f) Certificates and Accreditation - where applicable to be licenced as an insurer.
  - g) Certificate of Incorporation and constitutional documents;
  - h) Shareholder structure / documentation evidencing ultimate beneficial owner;
  - i) Updated commercial registry certificate;
  - j) Certified copy of representatives\* nomination minutes : powers of attorney, names, and IDs;
  - k) Industry affiliation at Regulator Body;
  - l) Insurance;
  - m) Finance Authorities certificate stating inexistence of debts; and
  - n) Written Self-Declaration that the Offeror does not have as its director or officer any current or former employees of ORICA Tanzania Limited and/or any of it Affiliates.

Qualified Offerors will be issued with the Request for Proposal (RFP) with further details and requirements, and those who do not qualify will also be notified.

The deadline for submission of the Expression of Interest shall be 25 November 2024.

The evaluations process shall be in 4 stages. The Offerors will have to pass each of the stages before being considered for the final stage where the contract will be awarded.

**Stage I Preliminary Criteria** -Offerors must submit valid documentation as requested to pass this stage. Offerors who fail to submit substantial evidence to prove their eligibility/qualification's proposals will not progress from this stage.

**Stage II Technical Evaluation (50%)** - This stage will be rated 50%. Offerors must submit the eligibility requirement indicated to prove their technical capacity. Score will be allocated by the evaluation team based on the documentary evidence presented at this stage.

**Stage III Financial Evaluation (50%)** - The lowest Offerors shall be rated (15%). Favourable Payment Terms shall be rated (20%). Financial Standing shall be rated (10%) and Credit with Customs Regime shall be rated (5%).

Note: if a local Tanzania bid, is 10% higher than a foreign bidders bid, the local Tanzanian company will be evaluated as the lowest bid.

**Stage IV Negotiations:** When necessary, negotiations will be conducted with the Offeror(s) who will be rated high after the 1 three stages on their offer or on their proposed deviations to the draft T&Cs that have been submitted in accordance with the RFP documents.

All correspondence must be submitted to the following email address:

**Orica Tanzania Limited**

To: Bongiwe Mabila - Reward & Benefits Specialist ([bongiwe.mabila@orica.com](mailto:bongiwe.mabila@orica.com))

Cc: Asha Mambo - Territory Manager: Tanzania ([asha.mambo@orica.com](mailto:asha.mambo@orica.com))