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**The Nature Conservancy**  
**Protecting nature. Preserving life.**

**REQUEST FOR QUOTATION (RFQ)**

Request for Quotation (RFQ) title	Supply and delivery of 2 cold storage with accessories
RFQ Issue Date:	March 20 <sup>th</sup> 2025
RFQ Issuing Office: The Nature Conservancy	Lake Tanganyika Program, Kigoma Office
<b>RFQ Submission Due Date and Time: March 31<sup>st</sup> 2025, 17:00 pm EAT</b>	
RFQ Submission Email Address:	Email: <a href="mailto:procurement.lake@tnc.org">procurement.lake@tnc.org</a>
<b>CONFIDENTIAL</b>	
Disclose and distribute solely to employees of The Nature Conservancy needing to know and to potential Vendor employees with a need to know.	

**Table of Contents**

1	Instructions to Vendors	2
1	FRQ Purpose	2
1	TTNC'S Procurement Process	2
1	TTNC'S Obligations	
1	Vendor's Obligations	2
1	Restricted Communications	2
1	Confidentiality	
1	Conflict of Interest Disclosure	3
1	Request for Clarifications	3
2	Specifications	
3	Delivery Schedule	5
4	Pricing Requirements	6
5	FRQ Response	7
6	Documents to submit	9
7	Selection criteria	
1.0	Instructions to Vendors	

**1.1 RFQ Purpose**

THE NATURE CONSERVANCY("TNC") via the Lake Tanganyika Program intends to solicit quotes for supplying 2 Cold storage containers of 20feet Reefer Containers temperature range -150C to -20 0C which include Power stabilizers -30KVA, main switches 3 phase, 4 ways, Industrial plug, with accessories in Mkinga, Nkasi District, Rukwa Region in the United Republic of Tanzania.

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### **1.2 TNC'S Procurement P'rocess**

Procurement activities will be conducted in a nondiscriminatory manner with open, fair, and transparent treatment accorded to all Vendors.

### **1.3 TTNC'S Obligations**

TNC incurs no obligation or liability whatsoever because of the issuance of this FRQ or action by anyone relative thereto.

### **1.4 Vendor's Obligations**

The Vendor, by submitting its information, agrees that any costs incurred by the Vendor in responding to this RFQ, are to be borne by the Vendor and may not be billed to TNC.

### **1.5 Restricted Communications**

All inquiries, or other communications regarding this RFQ shall be exclusively directed to the person specified on the cover page of this RFQ. Vendors are hereby expressly instructed not to otherwise communicate with TTNC'S officers or employees regarding this RFQ. This prohibition is also applicable to Vendors' affiliates, officers, employees, agents, consultants, and subcontractors.

### **1.6 Confidentiality**

Any data, documentation, or other business information furnished by or disclosed to the Vendor shall be considered as confidential. Therefore, Vendors will be required to submit a completed Confidentiality Agreement.

### **1.7 Conflict of interest Disclosure**

To eliminate any actual or perceived conflict of interest, each Vendor must disclose names and information in accordance with the Conflict Inquiry Form. If the Vendor is an individual, sole proprietorship, partnership, or Limited Liability Company (LLC), the Conflict Inquiry Form requires the owner which will be working, directly or indirectly, to respond to this RFQ. In the case of joint ventures or consortiums, all parties to the joint venture or consortium will each be required to submit a completed Conflict Inquiry Form.

### **1.8 Request for Clarifications**

TNC may request from a Vendor, additional information at any time before contract award and the Vendor will be expected to provide the requested information within the time frame given. Failure by a Vendor to provide this information to TC on time may lead to the submission being disqualified from the procurement process.

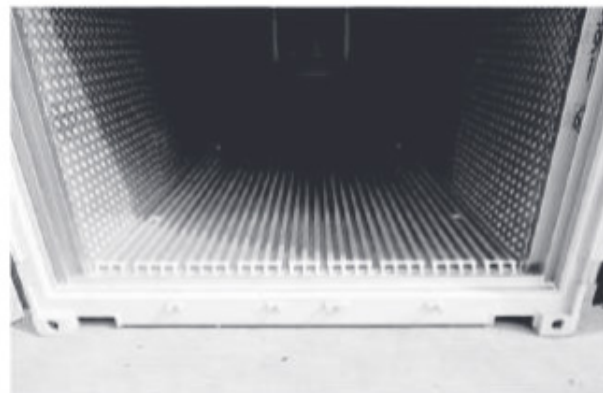
**2.0 Specifications**

2.1 TNC's Lake Tanganyika Program is seeking to work with vendors who can supply goods with the following specifications:

<b>Two 20ft HC Deep Freezer Container</b>		
	Length	6.06m
External	Width	2.44m
	Height	2.59
	Length	5.90m
Internal	Width	2.350m
	Height	2.39m
Door Opening	Width	2.34m
	Height	2.28m
Inside Cubic (CU.M)		33.1
Maximum Gross Weight		30,480 kg
Tare Weight		2,180 kg
Temperature		-15-20°C- +70°C

Additional accessories will include: Fire extinguisher.

The picture/photo for the expected cold storage is given below:



**3.0 Delivery Schedule**

3.1 Please complete the delivery schedule below.

	Description of Goods	Quantity	Delivery Status	Insert Final Delivery Location	TNC's Expected Delivery Period (No. of days after PO Sign-off)	Vendor's Expected Delivery Period (No. of days after PO Sign-off)
1.	2 Cold storage containers of 20feet Reefer Containers temperature range -15 °C to -20 °C which include Power stabilizers -30KVA, main switches 3 phase, 4 ways, Industrial plug, with accessories	All	Complete	Mkinga	60	

## 5.0 RFQ Response

	Description of Goods	Unit of Measure	Quantity	Unit Price in USD	Total Amount in USD
1.	20ft HQ Deep Freezer Container (External Dimension: 6,06*2,44*2,59m with lowest internal temperature -60°C)	pc	2		
Transportation costs					
Customs costs (if applicable)					
VAT costs					
Final Proposed Contract Amount					

Submitted by: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Full name: \_\_\_\_\_ Title / position: \_\_\_\_\_

Name of organization: \_\_\_\_\_

### 4.0 Pricing Requirements

- 4 All prices must be quoted in Tanzanian Shilling (TZS) and will be valid for a period of 60 calendar days after the submission deadline.
- 4 Vendors must quote for all items described in the RFQ. A partial quote will not be accepted. If a quotation shows items listed but not priced, their prices shall be assumed to be included in the prices of other items. An item not listed in the quotation shall be assumed not to be included in the quotation.
- 4 Provide a breakdown of all the costs, fees (if any), shipping /transportation, and any duties and taxes related to the delivery of the goods to the delivery location. These of costs should be for the entire life of the contract. Delivery of goods to the final destination should be in line with Delivery Duty Paid to Place (DDP) as per Incoterms 2020 .
- 4 Please state any assumptions made about the delivery of the goods. For instance, assumptions that TC will incur any costs related to the delivery of goods must be mentioned in the response form, along with the estimated cost.

### 6.0. Documents to submit

The vendor is requested to submit the following documentation:

- i. Certificate of company registration
- ii. List of similar experience and references in the past three years
- iii. Conflict of Inquiry Form
- iv. Company's bank account from 1st November 2023 until 02nd January 2025
- v. RFQ response based on template provided in 5.0
- vi. Delivery schedule based on template provided in 3.1

**Note:** The non-submission of complete proposal composed by all the above-mentioned documents will result in disqualification of the vendor.

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## **7.0. Selection criteria**

The following criteria will be used to select the contractor:

- Delivery schedule (30%)
- Price (40%)
- Financial capability of not less than 30,000 USD(10%)
- Similar experience (Supply/and dealing with coldchain business (20%)