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**EAST AFRICAN  
CRUDE OIL  
PIPELINE**

**REQUEST FOR EXPRESSION OF INTEREST: PROVISION MARITIME SECURITY  
OPERATIONS SERVICES REFERENCE NO. REQ-00000639**

East African Crude Oil Pipeline (EACOP) LTD ("EACOP LTD") invites experienced and reputable companies to express their interest in providing Maritime Security Operation services to the East African Crude Oil Pipeline (EACOP) Project.

The EACOP Project involves the construction and operation of an underground and cross-border pipeline to transport crude oil from Lake Albert area in Uganda to eastern coast of Tanzania for export to international markets. The pipeline will run from Kabaale, Hoima District in Uganda to the Chongoleani peninsula in Tanga, Tanzania. The length of the pipeline is 1,443 km, of which 296km will be in Uganda and 1,147 km in Tanzania. In Tanzania the pipeline will traverse eight (8) regions comprising of Kagera, Geita, Shinyanga, Tabora, Singida, Dodoma, Manyara and Tanga, 27 administrative District Councils, and 231 Villages.

**BRIEF DESCRIPTION OF THE SCOPE OF THE SERVICES:**

The East African Crude Oil Pipeline (EACOP) project will require a comprehensive turnkey solution to support its maritime security operations at the jetty and Load Out Facility (LOF) in Chongoleani, Tanga, Tanzania during operations phase. This solution must include the following components:

- **Manpower:** Provision of skilled personnel to manage and operate all aspects of the maritime security operations. This includes security officers, boat operators, maintenance staff, and support personnel.
- **Boats:** Supply of suitable vessels equipped for both deep water and intertidal/shallow water operations. These boats must be capable of performing various security tasks, including patrolling, surveillance, and rapid response.
- **Support Base:** Establishment of a fully equipped support base to serve as the operational hub. This base should include facilities for administration, coordination, and logistics support.
- **Maintenance and Servicing Facilities:** Development of facilities for the regular maintenance and servicing of boats and equipment. This ensures that all assets are kept in optimal condition and ready for deployment at all times.
- **Launch and Recovery Capabilities:** Implementation of systems and infrastructure to facilitate the efficient launch and recovery of boats. This includes ramps, cranes, and other necessary equipment to ensure smooth operations.
- **24/7 Operations:** The solution must enable continuous, round-the-clock maritime security operations. This includes ensuring that all personnel and equipment are available and operational at all times to respond to any security incidents.

**Operational Environment**

The contract will in cover operations in both deep water and intertidal/shallow water areas within the equatorial coastal waters off East Africa. The solution must be adaptable to the

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unique challenges posed by this environment, including varying water depths, weather conditions, and potential security threats.

**OTHER REQUIREMENTS**

The provider must have a proven capability in providing maritime training, (practical and theory), for local national personnel.

**MINIMUM REQUIREMENTS:**

**Companies or Organizations expressing their interest are invited to document their request with:**

- Must be able to demonstrate experience of successfully conducting similar operations in support of the O&G sector in dynamic, challenging maritime security environments.
- Proof of registration with the Tanzania Revenue Authority and Tax (TRA) Clearance Certificate for the latest year available.
- Certificate of Incorporation and recent BRELA search (attach copy) Valid Business License.
- Proof of registration with the Revenue Authority and Tax Clearance Certificate for the latest year available Financial capacity to deliver the services required including submission of financial accounts for the past three years.
- A copy of current official search report from the Business Registrations and Licensing Agency (BRELA) Profile of key personnel to be involved in the provision of Services including personal certifications as necessary and level of qualifications, and experience and capacity to deliver the required services in a major capital oil and gas projects.
- Evidence of a QHSE Management system, organization, and process in compliance with applicable Local and Industry standards for similar works. Proof of Anti-corruption, Anti-bribery, Compliance and Human Rights policies.
- Proof of registration with EWURA Local Supplier Service Provider (LSSP) database or approved application at the time of submission of the response to this expression of interest is strongly recommended.
- Compliance with Local Content Regulations, 2017 and Local Company definition.
- Evidence of and commitment to VPSHR training.
- Companies are expected to provide proof that they hold all/some of the following certifications/accreditations:

- ISO 28000 (Required)
- ISO 9001:2015 (Required)
- ISO 14001 (Desirable)
- ISO 28007 (Desirable)
- ISO 45001:2018 (Desirable) ICOCA

Companies which have the ability, capacity, and resources to implement the activities listed above should express their interest by sending together with the documents stated in the above section through an email to [procurement.tz@eacop.com](mailto:procurement.tz@eacop.com) , (max. email size 20Mb) on or before 17:00 hours East African Time (EAT) on or before 22nd November 2024. Email object shall be: REQ-

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00000639 - Provision Maritime Security Operations for EACOP Project. Statements of EOI should be no more than ten (10) to twenty (20) pages long. All Expression of Interests should be submitted in English Language.

**Note:** EACOP LTD will review and assess the documents provided by companies that have expressed interest in accordance with this EOI and conduct evaluations based on internal criteria to determine which companies or organizations will be included in the list of pre-qualified companies or organizations. Only the prequalified companies or organizations will receive, by signing a Non-Disclosure Agreement (NDA), an invitation to bid as a continuation of the call for tender process. EACOP LTD reserves the right at its sole discretion to make the decision to select or reject a company or organization and maintain its decision without having to give reasons to the company or organization concerned.